

# DATA XSTREAM

Systems Integration & Architecture



## Virtualizing the Best-Run Businesses

Virtualization technology has completely changed the state of IT landscapes forever, including SAP infrastructures, by enabling businesses to significantly reduce hardware and energy costs while simultaneously increasing overall systems flexibility and performance. Whether you're migrating from an existing physical landscape or undergoing a new implementation, our streamlined SAP virtualization solutions will allow you to realize the benefits of your virtualized SAP infrastructure to their fullest potential.

## Crafting the Best-Run Businesses

Other companies may have consultants that match ours in talent, but no one matches our skill. Talent is natural. Skill is only developed through tremendous work ethic and endless hours dedicated to honing your craft. Our craft is SAP: from the program level down to the specific functional, technical, and administrative details. Our depth of understanding and experience in SAP allows us to clearly see the big picture, and our detailed SAP expertise is used to build the solution to match your vision.

## Leading the Best-Run Businesses

A great SAP Project Manager requires more than just raw management skills. One must have a thorough level of understanding of ALL facets of an SAP system as well. There is no substitute for experience and exposure. DataXstream understands the complexity and challenges of an SAP project and is able to avoid common pitfalls because we have been exposed to them before. Many times. Hundreds. DataXstream's SAP Project Managers use that experience to create better informed project plans and estimates on timeline, budget, resources, business needs, and scope for your venture.

## Supporting the Best-Run Businesses

The effectiveness of an SAP Lifecycle Support model is determined primarily by one factor: attention. In particular, the amount and quality of attention. A body shop wouldn't employ the same lifespan support model to a sports car that it does a minivan. So why settle for a boilerplate SAP Lifecycle Support Model? DataXstream provides the attention needed to develop an onshore support model tailored to your needs, along with the ongoing attention needed to adjust that model to best support your organization as changes occur.



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### Integrating the Best-Run Businesses

The difficulty of integrating existing business solutions with SAP is one of the most complex obstacles faced today by SAP customers. You know where you want to make the connection and can foresee the value that your business would gain from it, but the obstacles just seem too many. DataXstream understands SAP integration better than any other consulting organization. Period. For over 15 years, we have helped customers and software vendors successfully implement flexible, scalable, and reliable SAP integration solutions.

### Enabling the Best-Run Businesses

BusinessWeek reports that SAP now has more than 27,000 major customers who run over 91,500 installations of its software. That number will continue to grow, as SAP recently released a statement claiming a 26% software revenue growth and 20% service revenue growth in the first quarter of 2011. For an ISV, this represents a new customer channel that, if tapped, can potentially grow your business exponentially. The challenge is in creating a certified integration solution between your product and SAP and then tapping the proper channels to introduce your product to SAP customers. Our skilled partner-enablement specialists can work with your sales, marketing, development and support organizations to help you maximize the potential of the SAP marketplace.

### Facilitating the Best-Run Businesses

“Included with your purchase is a Thingamajig. It’s a very complex contraption and you may not understand its value to your purchase, but trust me, it’s there. Oh, one more thing, you have to use it.” That Thingamajig for many SAP customers is SAP Solution Manager. DataXstream understands how to implement and leverage Solution Manager’s rich tool set to facilitate systems transparency and collaboration during your SAP implementation. Whether your SAP solution is just getting started or is mature, there are many tools and features within Solution Manager to help improve the management of your SAP solution.

### Advancing the Best-Run Businesses

DataXstream understands SAP upgrades and the need to execute an upgrade quickly and effectively to minimize disruption and ensure business continuity. We help clients understand the options available to them. We help define and balance a technically-driven upgrade and one that simultaneously delivers enhanced business capability based on the client’s business needs and budget. DataXstream focuses on understanding both the technical and business environment, establishing the approach, delivering an SAP upgrade project plan best suited to your company’s goals, and then executing that plan.

### About DataXstream:



DataXstream is an SAP focused consulting firm, operating in the industry for over 15 years. DataXstream is run and managed by Senior SAP resources each with an average of over 15 years SAP experience each. Our team consists of the most qualified professionals in the industry. We leverage industry best practices and leverage the underlying technology to achieve higher business performance and maximize the return on your investment. When project planning we provide our clients with realistic project forecasts, deliverable timelines, and estimated costs and resource needs. We utilize senior consultants to achieve higher performance, and a lower consultant to client ratio. This promotes better knowledge transfer and client self-sufficiency.

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